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Jim,

As you know, my mother and I were first time investment flippers. We had listed our home in Glen Burnie, Maryland with another realtor, who was a personal friend, and we were very disappointed with the overall traffic on the home, both through the internet and the foot traffic. In the four months that it was listed prior to you, we only had 10 showings and no interest or offers. After more than 4 months of trying, we were very discouraged and frankly, did not know what to do or even what to do next? Finally, in frustration, we took the home off of the market and began interviewing multiple agents.

Thank goodness, we received your mailing and your call and it all sounded encouraging, but in all honesty, we did not think you would fulfill all of those lofty promises and commitments. Boy were we surprised!!! A real estate agent who actually does what is said and committed to.

You had our home on the market, worked your system, as you said you would, and we had multiple times the internet traffic and more foot traffic in two weeks that the entire four months with the other agency! And best of all within 10 days and two weekends, you had a strong offer that we gratefully accepted.

Jim, you did what you said you would do, you follow up more in two weeks than that we every heard from the other agent in four months, you followed up and through and kept our promises all while making for a smooth, worry free closing. We would recommend you to anyone and will definitely use your services again in the future. If you should need a reference and such, please do not hesitate to give out my name. Thanks again.

Sincerely,

  
Dr. Susan Brennan