

From: **bestbonnye tds.net** <bestbonnye@tds.net>

Date: Thu, Jan 6, 2011 at 1:20 PM

Subject: Re: Reference Request for Jim Bim

To: Jennifer.Evans@fms.treas.gov

Hi Jennifer,

I would be very pleased to tell you about our experience with Winning Edge Real Estate Solutions.

In order to give you the whole picture, I will begin by sharing with you our "realtor" experience from the beginning of our endeavor.

My husband and I found a beautiful community in Mt Juliet Tennessee while visiting our daughter and her family in 2008. I was retiring in 2009 and contacted a realtor some time before that to determine what we might have to do to get the condo ready etc. We adhered to his recommendations and he took pictures and put them on the internet. He came up with the asking price and quite honestly I thought he was above what buyers would deem agreeable considering what was going on in the current market, but we went along with him.

Long story shortened, with the first realtor we had to come down in price at least five times, he never called us (we had to call him) and in 6 months we had only 3 people come to see our condo.

With all of this being said I will be happy to share our experience with Jim in contrast to the above.

We ended our relationship with the first realtor and had prepared a list of others to interview. Jim was the first one on our list and we knew from the outset that we didn't need to go any further.

Our impression was that:

1. Jim is a true professional
2. We knew that (after the interview) he was as apt to go the extra mile for our condo as he would for a property that would bring him a loftier commission.
3. He was no nonsense in his approach.
4. He loves what he does

We knew that we could trust him as he did his research on the area and he called with any new information. He was completely on top of the situation. He had the pictures retaken for the computer to show the condo in a better light. He promised he would get a buyer in 60-90 days and he did. We listened to everything he told us to do or not and he delivered. Every situation will be different of course. We had a deadline because we were building a house in another state. We went with his asking price which was in line with what others were being sold for in the area and entrusted him to go to settlement for us so that we could move on.

I cant say enough about Jim Bim. He is absolutely awesome and delivers on his promises. He is completely on top of what is going on in the current market and advises accordingly. You can't do better.

If you need any other info you may call me at 1-615-758-3538.

Good luck,

Bonnye Best