

Dr. Steven L. Silverston
3532 Bucks County Court
Ellicott City, MD 21043

3/7/08

Dear Jim,

Thank you so much for getting our house sold quickly and efficiently in such an unfavorable market (to say the least). After being on the market for over 1 year with another top agent, my home expired, you contacted me and I am so very glad that you did.

No question about it, I was very skeptical of your claims as to what you could accomplish for me, especially with what I had just been through. Right from the start you took the time to listen to our situation, created a thoughtfully planned out strategic plan, and then wasted no time immediately going to work to make it happen. You went the extra mile taking care of all the details, making an already difficult and painful situation as smooth and easy as possible for us. You delivered on your promises in spite of the difficulties and obstacles that cropped up. It is clear that you really care and acted in our best interests at all times. Your expert guidance and excellent service gets a 10+ rating in my book, and I would not hesitate for a moment to recommend you to all our friends and family. You are a consummate professional and I'm grateful we found you. Needless to say, we are very pleased. Thank you!

Feel free to use this letter as you wish. If a potential future home seller would like to contact me for a personal reference please have them email me at silverstonfamily@comcast.net or call my cell phone 443-562-5015.

Sincerely,



Dr. Steven L. Silverston