

## JIM BIM - Winning Edge

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**From:** joeandpam@nc.rr.com  
**Sent:** Tuesday, June 24, 2008 11:08 AM  
**To:** Jim@GoWinningEdge.com  
**Subject:** Thank You!

6-24-08

Jim,

I just wanted to take a moment to thank you for all you did to help us sell our home in this VERY difficult market.

You really do stand out from the realtor crowd with your unique market analysis. You didn't just give us your hunch. You really studied the situation and had the data to back it up. I believe it was because of the way you viewed the market, analyzed trends and suggested ways to make our home stand out that our home sold. This was an extremely difficult time to sell a home and you knew how to make our home be one of the very few that did sell. You kept us AHEAD of the game instead of LAGGING and that made all the difference.

I can't say that I was happy about the downward market and I can't say that I was always happy about what we needed to do next, but I can say that you always imparted a sense of honesty and confidence that kept us positive and moving forward.

I appreciated how easy it was to stay in contact with you through telephone and email especially since we had already moved out of state. Your willingness to keep an eye on the house was also above & beyond as far as realtors go and I truly do appreciate that. Your experience and insight was priceless when it came to understanding buyers, tax laws, underwriters and closings! AND you take gorgeous photographs!

If I had to say there was one thing that really stood out and helped us most of all it was your perpetual positive outlook!

Jim -- thank you. I will recommend you through the APL network. Feel free to share this with prospective clients.

Regards,  
Pam Jadwick