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**From:** Hamid Yazdi [mailto:hamidayazdi@yahoo.com]  
**Sent:** Mon 7/18/2005 8:29 PM  
**To:** GEORGIA RESCH  
**Subject:** Mr. Jim Bim

Dear Mr. Resch,

We are writing this e-mail in reference with Mr. Jim Bim at the Ellicott City branch.

It goes back to the months of September-October of last year. After a tiring search for an agent with any realtor who can buy our desired house in Ellicott City. A busy physician at the emergency room/Shock trauma center with two kids and wife we were really busy. We tried some agents and quit on all because we were doing a better job ourselves. Every day search and giving them a call saying there is a new one in the market and by the time they made a move it was sold. We lost again and again. Until we found Jim.

>From the very first few times we realized this cooke has a different taste ! Professional, no messing around and least BS that you always hear from most of agents.

We found what we wanted and he made the best possible deal with remarkable break in price. Not only he did not forget about us but also he continued his priceless services such as consultation for our new addition, usage of his truck and helping us to find right guys for the loan and so forth.....

I am really certain that the success of Long and Foster depend on services that are provided to us as customers from a man like "Jim Bim". We are very pleased with his performance as Long and Foster agent and as long as you have people like him on board we will recommend your company to our colleagues to buy or sale their properties.

we would like his excellent work to be acknowledged.

Sincerely,

Hamid Yazdi, MD  
Emergency Physician  
University of Maryland  
Rayhana Hassani, PhD  
Scientist

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