

-----Original Message-----

From: Chyrdonna White [mailto:penny_white1@yahoo.com]

Sent: Thursday, August 18, 2005 1:01 PM

To: jim@jimbim.com

Subject: Letter of Appreciation

Jim,

Words cannot explain how you have made me feel throughout this real estate transaction. You have brought me from a very stressful situation with another real estate agent where I was loosing money on the sale of my home in addition to loosing opportunities in purchasing a home for myself and daughters.

As you remember, in June, you made me aware of your fantastic services. You contacted me because after 6 months of being on the market with a discount realtor, Assist-to-Sell, my home expired and in despair I took my home off of the market. I read your letter a couple of times as well as others that I had received from other agents. I spoke with my girls saying that I need to get another agent because this is ridiculous for my home to stay on the market as long as it did, especially when the market was so very hot. Not only that, I went down on the selling price, which the previous agent had suggested, three times. A price they had assured me would sell my home fast. I thought that agent had my best interest in mind, especially since he had sold a home for me before. You see, I thought going with a company that charges 1.75 percent would save me big money, in truth, I have learned that agreeing to pay less was costing me much more! I just did not think that paying 6% could be worth it, especially if houses sell themselves. You have shown me that I was in error and that you are worth much much more than you charge. I only wonder how much I lost on the sale of my last home?

I am glad that I decided to go with you after interviewing four other top agents. Choosing Jim Bim was the best decision I made in this transaction. You are a wonderful person. Very professional, polite, courteous, understanding, patient, thorough in your performance of duty, helpful, easy to communicate with, and a down right good family man, and I like that in a person who I choose to do business with. Should I go on ☺ You remember when you told me that you will be working for me, and I said we are working with each other as a team, and if I may say so, we worked well together. You were like my protector shielding me from all possible problem areas in this transaction and with good spirits all the way thorough. Oh, let's not forget that you sold my home in 2 weekends and for more than I was asking and more than I thought I could get. YES! More money and a faster sale plus I made dramatically more money than if the discount realtor had sold my home. Thank you so much.

I am going to hate not working with and talking with you on a regular basis, as we have over the past few months. I will refer you to people I know that need an great agent. I thank you, your family and manager and most importantly God for bringing you in my life in the time that I desperately needed to sell my home.

Again, thank you for all that you have done. Now my girls and I can move on to bigger and better things.

Best Wishes,

Penny White
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