

call of duty. He promptly returned phone calls, even from vacation, and followed through weeks after settlement to make sure the mistakes of the nearly incompetent settlement attorney were rectified.

Thanks to Jim and Long and Foster my home sold quickly and for over the asking price! I will recommend him to anyone I know who is looking for a great real estate agent.

Thank you.

Sincerely, Kate Cartee

Sept. 5 '05

Dear Georgia,

After a failed attempt to sell my home in Columbia in Spring of '04, Jim Binsteefer contacted me to discuss how he might be able to help. I found his approach refreshing, his manner sincere and confident, and his help and involvement throughout the sale of my home this Spring invaluable.

Jim was with me every step of the way, even when a nasty neighbor threatened to derail the settlement, and never hesitated to lend a hand to assist me beyond the