

October 8, 2003

Long & Foster Realty
Attn: Georgia Rusch
9171 Baltimore National Pike
Ellicott City, MD 21042

RE: Sale of 724 Marriottsville Road, Marriottsville, MD
By Jim & Florie Bimestefer of Long & Foster Realty

Ms. Rusch,

In July of 2002 we purchased our home that was listed with Jim & Florie Bimestefer of Long & Foster Realty. Throughout the home purchase transaction, we were impressed with Bim Team's responsiveness to our inquiries and professionalism throughout the entire process.

Jim & Florie made such an impression on us when we bought our home, that there was no doubt who we wanted to list our home with when we accepted job transfers out of state in May of 2003. The Marriottsville property is very unique and was definitely not an easy sell, however, Jim & Florie worked very hard and, at times, had to be very creative in finding solutions to problems that surfaced.

All we can say is that we thanked God many times that Jim & Florie were on our side. Through every single step of the process, Jim & Florie were professional, ethical, honest, responsive, kind and caring. We have bought and sold homes many times, but we can honestly say that this was the first time that we felt like we were part of a team effort, and that our agents were going above and beyond the call of duty to get the job done. Jim & Florie are a "dynamic duo". They compliment each other beautifully. Jim's outstanding sales and marketing skills, and Florie's ability to wrap up all the loose ends and close the deal are a fantastic combination.

Our sincere thanks to Jim & Florie Bimestefer.

Handwritten signatures of Marilyn Kossman and Barbara Waddington in cursive script.

Marilyn Kossman and Barbara Waddington