

April 22, 2003

**Mr. James W. Bimstefer
Long & Foster Realtors
9171 Baltimore National Pike
Ellicott City, MD 21042**

Jim,

I just wanted to take a moment and express my thanks to you for working with Marcia and I on the sale of our home in Ellicott City. You came to us and gave us advice when we asked for it but let us make our own decisions. After we were comfortable with our decision you laid out a strategy for a quick and successful sale of our home. Not only did your strategy work, but we realized more than the asking price (just as you suggested might happen)!

Jim, I have learned more about selling and buying a home working with you than combining the previous 4 home sales my wife and I have managed. Thanks again for all your help.

If anyone of your potential clients would like to ask me about my experience working with you please don't hesitate to give them my number.

Sincerely,

A handwritten signature in black ink, appearing to read "Steve Jenkins", with a stylized flourish extending from the end of the name.

**Steve Jenkins
630.753.2233**