

Michele Chamberlain
28 Stratton Road
Matawan, NJ 07747

April 5, 2001

Florie Bimstefer
Long & Foster Realtors
9171 Baltimore National Pike (Rt. 40)
Ellicott City, MD 21042

Dear Florie:

Joe and I wanted to send a letter to express our heartfelt thanks for all you did to make the sale of our home in Maryland go as smoothly and as painlessly as possible. You are an incredibly generous person and very talented in your field. It's hard to express in words how much your help and guidance meant to us. In the brief time that we knew you, we felt so comfortable and relaxed in letting you handle this move, which could have been quite a bit more stressful for us if we didn't have your help.

I would highly recommend your professional services to anyone looking for a realtor in the Maryland area. If you would like to list us as a reference or show this letter to any potential clients, please feel free. You made us feel like family in the very short time we were working with you, and again, we really appreciate it and hope you know how helpful you were.

Please take care and keep in touch. Look us up if you are ever in the NJ area.

Sincerely,

Michele Chamberlain

Michele Chamberlain

*Jim Kallan Court Sellers -
Nice letter, eh?'*